The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 2, March 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

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The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern Region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (February 1 through March 7) and cumulatively (September 1 through March 7). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	68	884	$2129	$1996	$2333	$2125	$1875	200	2858	$2166	$1975	$2417	$2166	$1875
BANKING & FINANCE	9	95	1934	1756	*	*	*	17	445	1924	1816	*	*	*
BUSINESS ADMINISTRATION & MANAGEMENT	2	148	2667	1737	*	*	*	5	557	1830	1708	*	*	*
HUMAN RESOURCES (incl Labor Relations)	+	7	+	1508				+	38	+	1601			
INSTITUTIONAL MANAGEMENT	+	+	+	+				+	56	+	1591			
MANAGEMENT INFO SYSTEMS	3	47	2339	2138	*	*	*	8	178	2257	2072	*	*	*
MARKETING & DISTRIBUTION	1	127	1500	1762	*	*	*	2	616	2000	1742	*	*	*
HUMANITIES														
ECONOMICS	2	48	2233	1942	*	*	*	4	133	2265	1817	*	*	*
LETTERS (incl English, Literature)	+	6	+	2127				+	32	+	1659			
HUMANITIES - All Other	1	11	1500	1263	*	*	*	2	76	2121	1492	*	*	*
CRIMINAL JUSTICE	+	4	+	1292				+	28	+	1620			
HISTORY	+	5	+	1683				1	10	2500	1767	*	*	*
PSYCHOLOGY	1	15	2450	1589	*	*	*	1	66	2450	1502	*	*	*
SOCIAL SCIENCES-All Other	+	25	+	1681				+	103	+	1645			
COMMUNICATIONS														
ADVERTISING	+	8	+	1416				+	34	+	1492			
COMMUNICATIONS	1	31	1667	1635	*	*	*	1	102	1667	1586	*	*	*
JOURNALISM	+	10	+	1293				+	52	+	1474			
TECHNICAL WRITING	1	2	1667	1417	*	*	*	1	6	1667	2146	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	3	49	2614	2317	*	*	*	5	147	2537	2322	*	*	*
AGRICULTURAL	+	2	+	2096				+	12	+	2254			
BIOENGINEERING & BIOMEDIC	+	+	+	+				2	2	2463	2463	*	*	*
CHEMICAL	18	190	2609	2598	*	*	*	25	408	2585	2564	2750	2642	2450
CIVIL	6	113	2214	2139	*	*	*	8	319	2150	2079	*	*	*
ELECTRICAL(incl Comp Eng)	42	514	2571	2471	2825	2604	2367	78	1547	2581	2443	2800	2613	2333
GEOLOGICAL	+	2	+	1400				+	8	+	2003			
INDUSTRIAL	5	138	2467	2354	*	*	*	14	332	2486	2354	*	*	*
MECHANICAL	34	344	2576	2479	2773	2575	2367	48	944	2550	2449	2773	2579	2335

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	1	33	$2500	$2421	*	*	*	1	63	$2500	$2419	*	*	*
MINING & MINERAL	+	+	+	+				+	+	+	+			
NUCLEAR	+	2	+	2363				+	9	+	2315			
PETROLEUM	+	12	+	2887				+	41	+	2820			
ENGINEERING TECHNOLOGY	1	27	2400	2248	*	*	*	1	73	2400	2240	*	*	*
SCIENCE														
AGRICULTURAL	+	24	+	1646				+	73	+	1708			
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	4	+	1754				+	18	+	1760			
CHEMISTRY	+	9	+	2136				+	28	+	2059			
COMPUTER SCIENCE	10	187	2372	2272	*	*	*	16	587	2453	2223	*	*	*
MATHEMATICS	2	22	2459	2279	*	*	*	5	87	2267	2198	*	*	*
ALLIED HEALTH PROFESSIONS	+	1	+	2156				+	51	+	2055			
NURSING	+	3	+	1761				+	66	+	1967			
PHARMACY	+	1	+	3166				+	12	+	2615			
PHYSICS	+	3	+	2367				+	9	+	2287			
OTHER PHYSICAL & EARTH SCIENCES	+	7	+	1913				+	10	+	1837			
RENEWABLE NATURAL RSRCS	+	2	+	1331				+	4	+	1457			
TOTALS	211	3162						445	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	71	894	$2130	$1992	$2333	$2125	$1916	204	2895	$2155	$1972	$2416	$2166	$1875
BANKING OCCUPATIONS	2	43	2229	1639	*	*	*	3	152	2153	1687	*	*	*
BUSINESS ADMINISTRATION	2	53	1667	1682	*	*	*	3	228	1556	1631	*	*	*
CONSULTANTS	16	110	2521	2233	*	*	*	36	237	2590	2228	3041	2708	2167
FINANCIAL ANALYSTS	12	51	2201	1975	*	*	*	18	174	2139	1940	*	*	*
HUMAN RESOURCES	+	15	+	1512				+	82	+	1583			
MANAGEMENT TRAINEE	3	182	2214	1734	*	*	*	8	718	2144	1653	*	*	*
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	4	106	2468	2170	*	*	*	4	380	2468	2162	*	*	*
COMPUTER SCIENTISTS	6	100	2435	2361	*	*	*	15	343	2382	2256	*	*	*
MATH/STATISTICIANS	+	14	+	2299				+	46	+	2237			
MARKETING & SALES														
ADVERTISING/MARKETING	+	52	+	1819				1	265	2500	1816	*	*	*
RETAIL/WHOLESALE SALES	+	57	+	1806				+	319	+	1758			
TECHNICAL SALES	1	32	2500	2050	*	*	*	1	110	2500	1994	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	14	+	1507				+	58	+	1680			
COMMUNICATIONS OCCUPATION	+	10	+	1575				+	63	+	1619			
ENGINEERS (Eng. Deg. Req)	93	1318	2542	2447	2750	2550	2335	150	3649	2520	2418	2750	2550	2225
HEALTH RELATED OCCUPATION	+	3	+	2218				+	93	+	2030			
INSURANCE OCCUPATIONS	+	44	+	1738				1	136	2500	1755	*	*	*
LAW ENFORCEMENT OCCPTNS	+	+	+	+				+	18	+	1778			
NURSES	+	3	+	1761				+	59	+	1982			
PRODUCTION OCCUPATIONS	+	14	+	2115				+	77	+	2026			
REAL ESTATE OCCUPATIONS	+	3	+	1861				+	12	+	1879			
RESEARCHERS-NONSCIENTIFIC	+	2	+	1375				+	6	+	1640			
RESEARCHERS-SCIENTIFIC	+	25	+	2319				+	37	+	2223			
SOC. WORKERS & RECREATION	+	9	+	1305				+	49	+	1420			
TRANSPORTATION & DISTRIBUTION OCCPTNS	1	8	1500	1747	*	*	*	1	35	1500	1824	*	*	*
TOTALS	211	3162						445	10241					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

ECPO REGIONAL Interim Report No. 2 March 1988

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	79	+	$2310				1	194	$2375	$2278	*	*	*
MBA--NON-TECH	+	49	+	2775				5	202	2350	2540	*	*	*
MBA--TECH	+	26	+	3442				+	61	+	3093			
MS-BUSINESS	+	7	+	2536				1	31	2750	2431	*	*	*
ADMINISTRATION	+	1	+	2583				+	6	+	2341			
BANKING & FINANCE	+	1	+	2833				2	13	4208	2692	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	1	+	2780				+	2	+	2557			
LABOR/INDUSTRIAL RELATION	+	3	+	2689				+	7	+	2425			
MANAGEMENT INFO SYSTEMS	+	2	+	2479				1	13	1900	2283	*	*	*
HUMANITIES														
HUMANITIES	+	2	+	1672				+	17	+	1552			
SOCIAL SCIENCES	+	3	+	2198				1	65	2500	1943	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	4	$3200	2965	*	*	*	1	24	3200	2886	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	10	+	2803				+	29	+	2771			
CIVIL	+	23	+	2368				+	39	+	2406			
ELECTRICAL(incl Comp Eng)	25	85	3176	3017	$3375	$3250	$2917	51	213	3130	2933	$3334	$3166	$2826
GEOLOGICAL	+	1	+	1871				+	10	+	2361			
INDUSTRIAL	1	11	3275	2815	*	*	*	7	40	2924	2708	*	*	*
MECHANICAL	15	44	3074	2935	*	*	*	26	93	2989	2833	3333	3000	2716
METALLURGICAL	+	1	+	2970				4	13	2715	2788	*	*	*
NUCLEAR	+	1	+	1983				+	3	+	2480			
SCIENCE														
BIOLOGICAL	+	1	+	2208				+	6	+	1709			
CHEMISTRY	2	10	2962	2911	*	*	*	2	16	2962	2745	*	*	*
COMPUTER SCIENCE	1	30	2827	2923	*	*	*	7	76	2912	2829	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	2	9	2375	2450	*	*	*	2	12	2375	2458	*	*	*
MATHEMATICS	+	6	+	2139				+	11	+	2174			
PHYSICS	+	+	+	+				+	2	+	2724			
TOTALS	47	410						111	1198					

* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/1/88 THROUGH 3/7/88							CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	35	+	$3245				1	87	$1916	$3008	*	*	*
MBA--TECH	+	15	+	3586				+	25	+	3369			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	36	+	3829				1	79	3333	3458	*	*	*
MBA--TECH	+	23	+	3761				+	38	+	3782			
OVER 4 YEARS														
MBA--NON-TECH	+	14	+	3350				1	72	4166	3509	*	*	*
MBA--TECH	+	25	+	4008				+	46	+	4132			
TOTALS	+	148						3	347					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 2/1/88 THROUGH 3/7/88

CUMULATIVE PERIOD 9/1/87 THROUGH 3/7/88

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING														
AEROSPACE	1	1	$3750	$3750	*	*	*	1	3	$3750	$4195	*	*	*
CHEMICAL	+	25	+	3738				+	40	+	3692			
CIVIL	1	2	4250	4000	*	*	*	1	6	4250	3321	*	*	*
ELEC ENG (INCL COMP ENG)	3	13	4458	4187	*	*	*	6	40	4424	4000	*	*	*
MECHANICAL	2	6	4291	3722	*	*	*	3	25	4223	3721	*	*	*
METALLURGICAL	1	3	3750	3761	*	*	*	1	19	3750	3704	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	3	+	1944			
CHEMISTRY	2	10	3508	3385	*	*	*	3	31	3339	3091	*	*	*
COMPUTER SCIENCE	+	5	+	4342				+	8	+	4094			
MATHEMATICS	+	1	+	3708				+	3	+	3320			
PHYSICS	+	3	+	3428				1	9	4000	3011	*	*	*
POLYMER	+	8	+	3095				+	10	+	3247			
TOTALS	10	77						16	197					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2136 65 2333 1916	2167 1							
BANKING & FINANCE	2208 1		2083 3					900 1	
BUSINESS ADMINISTRATION & MANAGEMENT	2250 1				3083 1				
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS				2666 1					
MARKETING & DISTRIBUTION									
ECONOMICS	2383 1				2083 1				
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL					2225 1				
ELECTRICAL(incl Comp Eng)	2500 1			2875 2	2611 3	2512 7			

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2750 1				2167 1				
MECHANICAL	2583 1				2719 4	2500 1			
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE									
MATHEMATICS				2750 1	2167 1				
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING									
BANKING & FINANCE									
BUSINESS ADMINISTRATION & MANAGEMENT									
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS									
MARKETING & DISTRIBUTION				1500 1					
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2876 1					2483 2		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL									
CIVIL									
ELECTRICAL(incl Comp Eng)		2716 1			2467 3	2741 6			

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL									
MECHANICAL		2583 1			2625 2	2583 1	2812 2		2546 4
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE							2584 1		
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING									1833 1
BANKING & FINANCE				2044 3		1920 1			
BUSINESS ADMINISTRATION & MANAGEMENT									
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS			2176 2						
MARKETING & DISTRIBUTION									
ECONOMICS									
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				2450 1					
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL									
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2678 5		2667 1	2542 1	2538 2		2665 6	2650 2
CIVIL	2181 3							2425 1	
ELECTRICAL(incl Comp Eng)			2622 6	2510 11				2825 1	

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL			2500 1	2460 2					
MECHANICAL		2667 2	2725 1	2478 13				2558 2	
METALLURGICAL							2500 1		
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY				2400 1					
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

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90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE			2490 4	2470 4					
MATHEMATICS									
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING							1937 1
BANKING & FINANCE							
BUSINESS ADMINISTRATION & MANAGEMENT							
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION							
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other							1500 1
CRIMINAL JUSTICE							
HISTORY							

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other							
ADVERTISING							
COMMUNICATIONS			1667 1				
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1989 1	
CIVIL							2090 1
ELECTRICAL(incl Comp Eng)						1608 1	

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
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10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL							
MECHANICAL							
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL							
CHEMISTRY							

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1				
MATHEMATICS							
ALLIED HEALTH PROFESSIONS							
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2142 68 2333 1916	2167 1	2083 3	2666 1	2583 2			900 1	
BACHELOR TECHNICAL	2611 3			2833 3	2527 10	2510 8			

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH				1500 1					
BACHELOR TECHNICAL		2725 3			2530 5	2718 7	2635 5		2546 4

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

PART 3 - PA[illegible]

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT I[illegible] & MEDICAL
BACHELOR NON-TECH			2176 2	2146 4		1920 1			18[illegible]
BACHELOR TECHNICAL	2181 3	2675 7	2576 12	2490 32 2667 2367	2542 1	2538 2	2500 1	2636 10	2650 2

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH							1719 2
BACHELOR TECHNICAL			1545 3			1799 2	2090 1

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH									
MBA--TECH									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH									
MBA--TECH									

March 1988 ECPO INTERIM REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

March 1988 ECPO REGIONAL INTERIM REPORT
INTERIM PERIOD 2/1/88 THROUGH 3/7/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH									
MBA--TECH									